

### REFERRAL AGREEMENT

- REFERRAL FEE:**  \_\_\_\_\_  
 \_\_\_\_\_ % of LOC  
 \_\_\_\_\_ % of SOC  
 \_\_\_\_\_ % of sale price

**Date:** \_\_\_\_\_

**1. REFERRING BROKER:** \_\_\_\_\_ NWMLS Office No: \_\_\_\_\_

Licensee Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

**2. DESTINATION BROKER:** \_\_\_\_\_ NWMLS Office No: \_\_\_\_\_

Licensee Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

**3. PROSPECT INFORMATION:**  Seller  Buyer  Other \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Comments:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**4. TERMS OF REFERRAL**


Destination Broker shall pay to Referring Broker the Referral Fee if, within \_\_\_\_\_ months (eighteen (18) months if not filled in) of the date of this Agreement, Destination Broker is paid a commission as a result of the services it provides to Prospect.

\_\_\_\_\_  
Referring Licensee

\_\_\_\_\_  
Destination Licensee

## REFERRAL AGREEMENT

### ASSISTANCE FILLING IN THE BLANKS:

Click on this  button of the Viewer **The curser will change into a "?"** and as you roll over the blanks of the form, instructions will pop up.

### GENERAL COMMENTS:

A. Use.

Use this form when you are either referring a client to another licensee at another office or when you are accepting a client from another licensee or office.

B. Other Agreements.

Many members have their own referral agreements, and you should inquire with your Broker about the existence of such a form and the procedure in your office for handling referrals both within and outside your office.